

## **Background**

Living Beyond Breast Cancer, through a collaborative sponsorship from Pfizer Oncology, conducted market research to gain a better understanding of the education and support needs of patients with newly diagnosed metastatic breast cancer (MBC). Market research participants included patients and healthcare providers (HCPs). This is a summary of the market research insights.

The following market research tools were used:

Patient Focus Groups
20 participants | Sept. 2019

HCP Focus Groups
28 participants | Sept. 2019 / Jan. 2020

HCP Survey
352 respondents | Nov. 2019

## **Top Line Insights**

- » MBC-Specific Information Desired but difficult to find
- » Important Topics Included understanding the diagnosis, treatment planning, financial concerns and emotional support
- » Medium for Delivery Preferred printed materials and links to downloadable resources from reliable organizations
- » Barriers/Limitations to Access Included readability and cost of publications
- » Need for Hub Desired single online source/one-stop resource

## **Summary of Results**

#### **MOST REQUESTED TOPICS»**



#### **Patients**

- » Prognosis
- » Treatment planning, managing side effects and availability of clinical trials
- » Mental health and coping strategies
- » Family or relationship issues, including talking with children and fertility
- » Financial and employment issues
- » Practical issues, including transportation and managing daily activities



#### **HCPs**

- » Financial issues
- » Understanding diagnosis
- » Family or relationship issues
- » Treatment side effects and management
- » Mental health and coping strategies
- » Employment issues

## **Summary of Results (cont.)**

#### MBC-SPECIFIC RESOURCES»

MBC-specific information was very important to patients but difficult for them to find, and the lack of MBC-specific materials was the number one barrier to distributing materials by HCPs

#### GAPS IN EDUCATIONAL MATERIALS»

Both patients and HCPs recognized the lack of MBC-specific materials and gaps in information on financial issues, coping and emotional support

#### FILLING IN THE INFORMATION GAPS»

Patients wanted a reliable information hub with resources that are tailored to specific groups

### **KEY FACTORS IN** RECOMMENDING MATERIALS»

HCPs said that evidence-based information, credibility of source and readability were their top three factors when choosing materials

# "I felt like I was left alone on an island."

#### PREFERRED EDUCATIONAL FORMATS»

Both patients and HCPs preferred brochures/booklets, downloaded materials from websites and websites versus other available information formats

#### LACK OF SUPPORT GROUPS»

Only one-third of HCPs said that MBC support groups were offered

## **Resources Available**

For information related to and addressing some of the unmet needs described here, please see the following resources:



Living Beyond Breast Cancer



Metastatic Breast Cancer Alliance



Find Your MBC Voice\*





This is Living With Cancer\*

# **About**

## ABOUT THIS RESEARCH AND PROJECT»

Living Beyond Breast Cancer is developing an outreach program for MBC patients within the first 3 months of diagnosis that will:

- » Ensure access to content focused on MBC and prioritized areas
- » Ensure alignment with HCP needs in selecting materials to distribute
- Identify and close gaps in resource- and program-related content

This outreach program will include the development of MBC-specific resource portals for patients and HCPs to promote access to key information.

#### ABOUT LIVING BEYOND BREAST CANCER»

Living Beyond Breast Cancer is a national nonprofit organization that seeks to create a world that understands there is more than one way to have breast cancer. Living Beyond Breast Cancer offers in-person experiences and on-demand emotional, practical and evidence-based content. Nearly 30 years since its inception, the organization remains committed to creating a culture of acceptance—where sharing the diversity of the lived experience of breast cancer fosters self-advocacy and hope.



